

- Between 10 and 11 April 2024, drill exercises were held involving the management bodies, forces and resources of the territorial units of the functional subsystems of the Russian Unified Emergency Rescue Service (RUERS) of the Krasnodar Krai and the Republic of Adygeya to rehearse the response of management bodies, forces and resources of the Company in the event of emergencies and natural and man-made disasters caused by the impact of hazardous meteorological phenomena during the flood period.
- A total of 54 anti-accident exercises were conducted in the Company's power grid branches to mitigate potential consequences of flooding of power grid infrastructure.
- Flood commissions held 11 meetings to address issues of preventing and responding to potential service disturbances and/or emergencies at the Company's power grid facilities during the spring-summer flood period.
  - Rosseti Kuban took part in meetings of emergency response and fire safety commissions under the administrations of the Krasnodar Krai and the Republic of Adygeya. The commission meetings focused on the readiness of the Company's power grid facilities for the flood season; no claims or comments were raised by the executive authorities or the emergency response and fire safety commissions

- under the administrations of the aforementioned constituent entities of the Russian Federation.
- In accordance with the approved inspection schedule for power grid facilities located in high-risk areas, river crossings of OTLs, as well as 1,795 poles, and 107 site grid facilities were inspected. Inspections revealed no damage.
- Specialised equipment, machinery and mechanisms were made available and kept in good working order.
- A check was carried out to ensure that emergency supplies were available and stored appropriately, revealing:
  - that the equipment, materials and spare parts in the emergency supply kit comply with established standards,
  - that the storage conditions for equipment, materials, spare parts, and access routes can ensure the prompt loading of materials and equipment for delivery to the site of possible emergency damage,
- A check was carried out to ensure that crews were equipped with the necessary tools and gear, as well as protective equipment, and that specialised vehicles, machinery and engines were ready for operation, and that communication devices and warning systems were in working order. The check revealed no violations in the storage of protective equipment, tools, and devices.

The watercraft and water pumping equipment were checked to ensure they were ready for use. In the event

of flooding, the available watercraft (four small vessels) and 22 motor pumps are all ready to go.

During the flood period, the Company's grids control centre also maintained daily communication with regional centres for hydrometeorology and environmental monitoring in the Krasnodar Krai and the Republic of Adygeya, the Hydrometeorological Centre in Sochi, and the crisis management centres of the Main Directorates of the EMERCOM of Russia for the Krasnodar Krai and the Republic of Adygeya. Real-time info on weather conditions and flood situations at water bodies in the Krasnodar Krai and the Republic of Adygeya was coming in.

During the flood period from 1 May to 30 September 2024, 153 daily hydrometeorological bulletins and 36 storm warnings on adverse meteorological phenomena were received, including information on threats of water level rise in the rivers of the Krasnodar Krai and the Republic of Adygeya (down 28.5% year-on-year).

All measures mandated by Rostekhnadzor to be completed by 2024 were done and no longer being monitored.

The Kuban Headquarters runs 24/7 to guarantee the dependable functioning of the power grid system in the event of power outages and other emergency scenarios involving disturbances in the power supply. Representatives of the Kuban Headquarters are regularly involved in ensuring the security of power supply in the Krasnodar Krai and the Republic of Adygeya.

## SALE OF ADDITIONAL (NON-TARIFF) SERVICES



The Company successfully continues to organise and develop additional (non-tariff) services in 2024 as part of its business diversification efforts.

The Company achieved its planned revenue targets for non-tariff services: revenue amounted to RUB 1,283.3 million (43% higher than the target).

Particular attention was paid to the provision of access to fibre optic communication lines (FOCL). Work was carried out to identify and eliminate uncontracted suspension of FOCLs at the Company's power grid facilities. Thus, the number of contracted poles increased by 83% by the end of 2024, reaching 485,677. The share of FOCL connection to OTLs was 27.6%, against a target of 18.2%. Year-on-year revenue growth in this area stood at 106% (RUB 163.1 million).

**Anatoly Abusalimov**

Head of the Department  
for the Development of Non-Tariff Services

Rosseti Kuban provides consumers with a full range of additional (non-tariff) services:

- Lease and equipment placement services (lease of buildings, power grid facilities and vehicles; placement of communications equipment, outdoor advertising and other property)
- Maintenance and repair of power grid facilities and outdoor lighting networks
- Construction and installation works, design and survey works
- Consulting, organisational and technical services
- Other services

In 2024, the Company's revenue from the sale of additional services amounted to

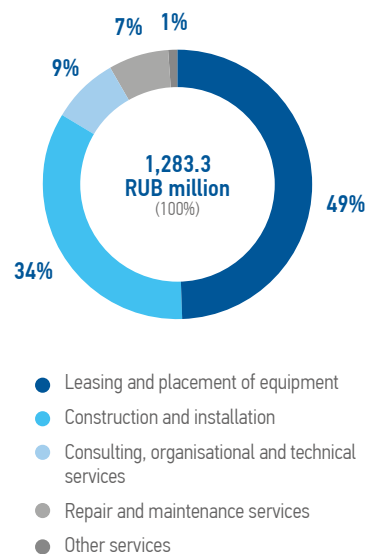
**1,283.3**  
RUB MILLION  
(43% above the target)

### Structure of revenue from additional services in 2022–2024

Indicator	2022	2023	2024	Δ 2024/2023 (%)
Revenue from sale of additional (non-tariff) services related to other activities, total (RUB million)	1,003.9	912.5	1,283.3	+41
Including:				
• Leasing and placement of equipment	148.9	199.5	630.7	+216
• Repair and maintenance services	344.2	200.1	90.3	–55
• Construction and installation	399.0	375.5	439.1	+17
• Consulting, organisational and technical services	108.3	116.0	117.5	+1
• Agency services	0	0	0	0
• Communication and information technology services	0.001	0	0	0
• Other activity services	3.5	21.3	3.2	–85
• Other services	0	0.098	2.5	+2,457
Volume (share) of non-tariff revenue in total revenue of Rosseti Kuban PJSC (%)	3.4	2.6	3.4	+0.8 p.p.

In 2024, the price list for additional (non-tariff) services was updated: it currently includes 476 services.

Structure of revenue received by the Company from the sale of non-tariff services in 2024 (%)



# 7

## MAJOR CONTRACTS

for additional (non-tariff) services were put in effect in 2024

**In 2024, seven major contracts for the provision of additional (non-tariff) services were put into effect:**

- Two contracts for the placement of FOCLs on OTLs
- Two contracts for construction and installation works
- Contract for the introduction of full or partial restrictions (resumption) on electricity consumption
- Contract for taking reference readings and conducting performance checks on electricity meters
- Contract for on-line maintenance of power grid facilities

**As part of non-tariff activities, the Company was involved in two socially significant projects during the reporting year:**

- Grid connections on the applicant's side were made for the construction of a multi-apartment residential building in Primorsko-Akhtarsk.
- A 35 kV OTL was erected.

As part of the development of outdoor lighting network construction and maintenance services, the Company completed 51 contracts in 2024.

### Targets for sale of additional services (RUB million)

Indicator	2025 target	Forecast			
		2026	2027	2028	2029
Revenue	1,426.5	1,786.5	2,253.7	2,877.1	3,685.7
Expenditures	1,308.5	1,632.0	2,051.4	2,612.3	3,339.0
Gross profit	118.0	154.5	202.3	264.8	346.7

# 8

## MAJOR CONTRACTS

for additional (non-tariff) services are to be executed in 2025

**In 2025, eight major contracts for the provision of additional (non-tariff) services are planned to be implemented:**

- Six contracts for construction and installation works
- Contract for the renovation of a 10 kV OTL
- Contract for the design and survey work

# INVESTMENT ACTIVITIES

Investments are the basis of reliable power supply and the most important component of Rosseti Kuban's performance.

The Company's investment programmes are drawn up in line with the plans and programmes for the development of Russia's power supply systems, as well as the technical condition of the power grids and available sources of financing, based on tariff and balance decisions.

The Ministry of Energy of Russia approves and supervises the implementation of the Company's investment programmes.



In 2024, the investment programme envisaged the commissioning of 520 MVA of transformer capacity and 1,703 km of PTLs.

In 2024, the renovations of eight priority facilities were completed, including two facilities in line with the Company's development plan to create accessible power supply infrastructure for industrial and investment sites in the Republic of Adygeya and Krasnodar Krai.

**Viktor Korzhanevskiy**

Deputy General Director for Investment Activities

The Company's investment activities in the reporting year were aligned with the investment programme for 2024 approved by Order No. 17@ of the Ministry of Energy of Russia dated 18 November 2024.

## PROGRESS OF THE INVESTMENT PROGRAMME IN 2022–2024

### Key performance indicators for the investment programme in 2022–2024

Indicator	2022	2023	2024	Δ 2024/2023 (%)
Amount of financing <sup>1</sup> (RUB million)	12,076	18,235	23,925	+31.2
Capital investment utilisation (RUB million)	11,469	12,579	19,368	+54.0
Commissioning as a part of fixed assets (RUB million)	8,634	11,960	19,111	+59.8
Commissioning as a part of transformer capacities (MVA)	579	606	520	–14.2
Commissioning as a part of PTL fixed assets (km)	1,069	1,052	1,703	+61.9

<sup>1</sup> Hereinafter, the Investment Activities section shows the amount of capital investment without compounded loan interests.